



AUSJET/ADCVA Newsletter

February 2022



From the Chairman

Welcome to the first edition of the 2022 newsletter. With the start of a new year behind us it's time to reset and focus on the year ahead.

Our industry is currently facing many challenges, not only are we witnessing labour shortages, we are also suffering from a lack of competency and experience due to the quality of some of the

training being delivered. In this month's edition of safety snippets, we focus on this issue putting a spotlight on it.

In 2021 AUSJET/ADCVA submitted a proposal to IBSA to develop at Certs II, III and IV courses in Industrial Services, to provide a career pathway for people working within our industry and to help attract new entrants. Certificate courses would also enable companies to obtain funding to train their operators, in the skills relevant to their duties.

It was hoped that we would be able to complete this project in 2022. This however is unlikely due to the October announcement by the Federal Government of '[Landmark VET reforms](#)' which essentially means that the current system for training package development and review (Industry Reference Committees and Skills Service Organisations, including IBSA) will be disbanded at the end of 2022 and replaced with new Industry Clusters.

[Further information on Skills Reform](#) was published by the Department of Education, Skills and Employment which included transition arrangements and a phased wind down of current arrangements. Of note was that '*the priority for 2022 is to complete existing training product development projects. **No new training product projects will be commissioned during 2022, with limited exceptions.***

Given these reforms it is unlikely that we will see any further movement on the Certificate Courses until mid-2023 at the earliest. We are trying to pursue an alternate pathway through ASQA, however with a federal election in the near future this may also be problematic.

Another challenge facing our industry is we are not reporting incidents and sharing learnings. This is leading directly to repeat incidents resulting in injuries. Incidents that could have been avoided if the learnings from the original incidents were shared.

Far too often we hear about incidents occurring within our members organisations that go unreported, we are also made aware of incidents from non-members. On all occasions we attempt to get information on these incidents out to our members, however as an industry we are failing ourselves in this area. If we continue to not share our incidents and learnings, we will continue to see repeat incidents, this will have a negative impact on how the high pressure water jetting industry is viewed.

AUSJET/ADCVA is in the process of putting together a Safety Forum. The objective of the Forum is to bring together Health & Safety leaders across the industrial service industries, including high pressure water jetting, drain cleaning, vacuum loading, and hydro excavation, in order to share incidents and learnings, so that participants can drive down injury rates and reduce risks.

The Forum will be responsible for sharing and reviewing incidents within the industry, developing safety alerts based on AS4233:2013 and industry best practice. We will be calling for expressions of interest for positions on the forum in March.

In February we announced the commencement of the Review of AS4233:2013 High Pressure Water Jetting Systems, with a view to having the formal review commence within Standards Australia in 2023. I have since met with Standards Australia representatives, who confirmed that this timetable is achievable.

We will be working hard over the next few months to pull the scope and project proposal together. We have already called for recommended changes but are yet to receive much feedback. It is important members have input into the scope of the review as this will determine the changes to the standard. If it is not included in the scope of the review at the project proposal stage it cannot be added later, I encourage all member organisations to have input into the scope of the review.

On the 1st of March we will call for expressions of interest for committee positions, to review the recommended changes to determine the scope of the review.

AUSJET22 is full steam ahead, and we are confident with the event going ahead in October 2022 as planned. There will be further information released on the event over the coming months including a call for papers, the program and delegate packages. I would like to thank our sponsors and exhibitors for their ongoing support of AUSJET22.

Stay safe,

Peter Jones

Chairman

AS 4233:2013 Review

Executive Summary

The intent of AS 4233 part 1 is to provide for safe operation and maintenance and part 2 for construction and performance. The intent therefore is to ensure that operation, maintenance construction and performance can be carried out in accordance with basic safe work principles.

The application of high pressure water jetting operation in Australia and New Zealand has increased since the last revision of AS/NZS 4233 Parts 1&2, published in 2013.

Amendments/Updates proposed in 2017 led to minor changes to both standards were released in September 2020 as AS 4233 1&2 (2013). These amendments covered off some of technological advances in the water jetting industry, however there may be some instances that do not meet the current operational, construction, and safety requirements that industry demands.

The current standards AS 4233 1&2 (2013) incorporating Amendment 1 (September 2020) can cause some confusion within our industry.

Most water jetting operations have kept pace with the changes, however there is a need to revise both standards, to reflect the ever-changing nature of the water jetting industry.

There has also been an exponential increase in the amount of drain cleaning and hydro excavation units in both the Australian and New Zealand market, which utilise high pressure water jetting pumps covered by the scope of AS 4233 Parts 1&2. Due to the type of work conditions and environments in which some of these units operate, in some circumstances it is impractical or impossible to comply with AS 4233 Parts 1&2 in its current form.

High water pressure jetting use has become a normal practice for industrial and commercial cleaning applications within Australia and New Zealand. Industries and sectors that utilise high pressure water for cleaning and maintenance activities include but are not limited to, Local Governments, Water Authorities, Power Authorities, Port, Rail, Mining, Oil and Gas. Civil Construction, manufacturing and the domestic market for the cleaning of household drains by plumbers.

The nature of low, high and ultra-high pressure water jetting processes and the safety of water jetting operators requires that standards keep pace with both the construction and application of these processes.

In addition, it has been discovered that there is a conflict between AS 4233 2013 High Pressure Water Jetting Systems and AS/NZS 60335.2.79:2017 Household and similar electrical appliances - Safety Particular requirements for high pressure cleaners and steam cleaners.

This conflict is significant with manufactures unable to comply to comply with both standards.

The scope of the project proposal will be determined by members of AUSJET/ADCVA, members of the Standards Australia SF043 High Pressure Water Safety committee and other invited attendees.

Purpose

The purpose of the review is to ensure the safety of operators and bystanders, and to enable companies to operate in compliance with the standards, whilst maintaining the highest level of safety.

Scope

The review seeks to:

- Include advances in technologies and operating systems used within high pressure water jetting operations, including but not limited to gear box pump technologies, boom trucks and other automated devices and to provide clarity around the requirements of drain cleaning units, covering both construction and operation of these units, from larger industrial units to smaller plumbers jetting units.
- To provide a clear delineation between the requirements of between AS 4233 2013 High Pressure Water Jetting Systems, and AS/NZS 60335.2.79:2017 Household and

similar electrical appliances - Safety Particular requirements for high pressure cleaners and steam cleaners.

- It is not the intent of the review to water down any of the existing protections and safety controls contained within AS 4233:2013 Parts 1&2. Where they cannot be reasonably complied with a solution needs to be identified to maintain the integrity of the standard.

Process

The intent of this process is to collect recommended changes to the standard and consolidate them, for the purpose of completing a project proposal to SAI Global for consideration of a review of AS4233 in 2023.

It is intended that the final decision on any recommendations, will be determined by the Standards Australia SF043 High Pressure Water Safety Committee.

AUSJET/ADCVA will hold information sessions throughout the process, to keep members and other stakeholders informed of the progress.

Once this process has been completed the list of recommended changes will be forwarded to all stakeholders. The project proposal to be submitted to SAI Global will then be completed and presented at AUSJET22, prior to being submitted to SAI Global by the end of October 2022.

Safety Snippets

Training and Assessing Compliance

- Is your high pressure water training provider training your staff correctly?
- Are they compliant with the requirements and obligations that organisations delivering nationally recognised training must adhere?

They are outlined in: [Standards for Registered Training Organisations \(RTOs\) 2015](#).

The Standards ensure nationally consistent, high quality training and assessment across Australia's vocational education and training (VET) sector.

Registered training organisations (RTOs) must also comply with the requirements outlined in the [National Vocational Education and Training Regulator Act 2011](#) as well as State/Territory WHS and Environmental Acts and Regulations.

- Are they assessing your operators properly?

AUSJET/ADCVA is aware of RTO's that are delivering Operate a high pressure water jetting system course and issuing statements of attainment or certificates of competency, after attending the course that just lasts four hours.

If you are using a training provider that believes they can deliver an Operate high pressure water jetting system course within 4 hours, **AUSJET/ADCVA recommend you do not use that training provider.**

AUSJET/ADCVA are also aware of instances where RTO's have not been enforcing the 120 hours of experience, prior to a trainee attending a Operate a high pressure water jetting system course. This requirement was made **MANDATORY** in September 2021 when the revised Skill Sets and UOC's were released.

If your training provider is not ensuring candidates for Operate a high pressure water jetting course have completed the **MANDATORY** 120 hours experience, **AUSJET/ADCVA recommend you do not use that training provider.**

As an industry we have worked hard over many years to develop training to create a safer working environment. There is no room within our industry for training organisations that spit out cardboard cut out operators, who lack the knowledge or experience to operate a high pressure water jetting unit safely. Feedback from the field has informed us that is what is currently occurring within our industry, **it's not acceptable and the only way it will stop is if Members Companies or Individuals take action.**

AUSJET/ADCVA regularly receive feedback about the inadequacies of RTO's and their quality of training. AUSJET/ADCVA are not a regulator it is not our role to regulate industry training.

If you are a **Company** or **Student** that believes you have been provided with training that was inadequate or does not meet the standards, **AUSJET/ADCVA recommend you report the RTO to ASQA**

<https://www.asqa.gov.au/about/complaints/complaints-about-training-providers>

Recently in NSW a former accredited high risk work assessor has been fined \$65,000 and convicted of 11 offences under the Work Health and Safety Act 2011 and 10 operators had their high risk licence cancelled. See following article from Safework NSW

Incident Reporting - We want to hear from you

One of the responsibilities of being a member of AUSJET/ADCVA is to report all incidents. It is important we communicate all incidents within our industry to prevent them from

reoccurring and to improve industry safety both here in Australia and now globally through the GICC Global Industrial Cleaning Coalition.

All information is kept strictly confidential and can be reported through our website [safety/report-an-incident-/](#), or directly to our administrator Gabe Wardle support@ausjetinc.com.au. In all cases we request the contact details of the person reporting the incident, so we can work with them to develop an industry safety alert.

When developing the industry safety alerts any reference to the company that had the incident, or the location of the incident is removed. Prior to publishing the safety alert, we send a draft of the alert to the reporting person for their approval prior to distributing the alert to our members and on social media.

So, what should be reported?

In the past reporting has been generally around the higher consequence incidents, severe injuries, hospitalisations etc. To truly improve industry safety, we want to engage more, we would like to see all incidents involving High Pressure Water Jetting, Vacuum Loading, Drain Cleaning and Hydro Excavation reported including,

- Accidents
- Injuries
- Near Misses
- Environmental Incident

In some circumstances we understand that some incidents may be placed under legal privilege. In these instances if possible we would request that members simply advise AUSJET/ADCVA that an incident has occurred without specific detail, then at the completion of the investigation and the period of privilege, we can then work together to develop a safety alert.

To report an Incident, please go to [safety/report-an-incident-/](#)



Den-Jet has extensive experience (30+ years) in the high-pressure industry and offers effective solutions and consistent delivery. The business has an extensive range of Water Blasters, Water Jetting Accessories, PPE, and Spare Parts suitable for numerous applications across many industries. The company's main goal is to produce quality products with a safety focus at a competitive price.

The business is focused on prompt responses and effective after-sales service that stands out in the market. A substantial spare parts inventory is in Adelaide and in addition the company have aligned with reputable service partners in strategic locations across Australia and New Zealand. Den-Jet will train customers in a hands-on environment to ensure optimum operation of the water blasters, thus fulfilling customers' expectations on efficiency and service lifetime of the equipment.

In terms of maintenance our key word is visual fault finding, meaning that we have installed 'mechanisms' to identify the fault visually and we do not dismantle before we have identified the cause of the problem. We look forward to supporting you no matter what water jetting equipment you deal with, and we promise to offer our 100% dedication and involvement, to all customers. To assist potential and returning customers we have a dedicated sales email address (au.sales@denjet.com). This is monitored by our team 24 hours 7 days a week to offer prompt customer service which is needed for this industry.



Key members of Den-Jet Australia team from left: Martin, Shane & Fab

Contact us:

Den-Jet Australia Pty Ltd

24-28 Bowyer Road, Wingfield SA 5013

E: au.sales@denjet.com

P: +61 439 118 776

W: www.denjet.com.au

This is a paid Advertorial



Introducing the NEW Viper A, Viper X & Viper X Phantom Series Water Jetter



The Viper A is a Class A water jetter meaning the user doesn't require any training to use it. It runs at 20lpm with a 4000psi. It has a Honda GX630 engine and a quality Udon triplex pump. The Viper A comes standard with a mounted jetting reel fitted with 60m x 1/4 jetting hose, a wheel kit and push handle, lifting lugs, E-stop, a 3 Flow Nozzle box and a customer favourite, the Tornado nozzle. The Viper A water jetter is one of our portable water jetters that enables you to operate the jetting machine in situations where access with a vehicle is limited.

You can get the Viper A right now for only **\$9,812+GST**



The Viper X is a Class B water jetter and jetter training is recommended. It runs at 23lpm with a 5000psi. It has a Honda GX690 engine and a quality Udon triplex pump. The Viper X comes standard with a mounted jetting reel fitted with 60m x 1/4 jetting hose, and a reel fitted with 25m water feed hose, lifting lugs, E-stop, and a 7 piece Rootax nozzle box. The Viper X has unmatched jetting performance with endless power and grunt. The frame is designed to offer protection from the weather and its compact design makes it perfect for mounting to your Ute or Van.

You can get the Viper X right now for only **\$11,990+GST**



The New Viper X Phantom water jetting unit is a result of customers asking for a more powerful, but compact jetting system. It runs at 31lpm with a 4300psi perfect for pipes 50-300mm. This system is designed for domestic & commercial maintenance plumbers that require a powerful water jetting unit that is still compact. A industrial remote control can be fitted to the Viper X, that has a reliable 500m range. No more cheap, unreliable garage door remote controls!

You can get the Viper X Phantom right now for only **13,900+GST**

There are plenty of options you can also purchase with the Vipers including a mini reel with 60m x 1/4" hose, a whip hose, safety plate, safety sign, gun & lance, safety place, and a Class B safety kit.

We offer Australia wide service and back up and all pumps are covered with a 3-year warranty.

Talk to us now on 1800 816 830 or visit Enviroline.net.au



Rodney Evans - Industry Icon

Prelude from the editor (AUSJET Board Member Peter Bradford)

I have known and worked with Rodney for over 15 years. When you first meet him there is a feeling of grumpy old man syndrome, but once you get past that you find a genuine, caring and humble man.

To say that it has been a pleasure working with him during this time is an understatement. Typically, the conversation goes like this...

PB - Hey Rodney I have a client who has this issue?

RE – Peter... I will have a think about it and get back to you!

Some time passes

Re – Peter I know of a piece of equipment laying in this yard on the other side of town, we can do a deal with this guy and fit this to that and that to this and we can do it this way.

PB – Rodney... how much – ah Peter don't worry too much about that... Lol

Problem Solved.

I couldn't count how many times this has happened during my time with him along with many others, but back in the Barry Bros days they called it a Bradford/Evans job. Invariably we would get great outcomes.

Like the time in Tasmania where I got a call from a client that had a train derailment of copper concentrate in the wilderness 45 minutes by train from a rail crossing an hour south of Burnie (literally the middle of nowhere). So, we flew to Burnie, met the train, travelled into the site where the copper concentrate was strewn from the tracks on a 45-degree hill 20-30m down the embankment into the river below. We travelled back to Melbourne; Rodney pulled an engine and blower out of a retired truck, built a hopper that we mounted on half height rail wagons. The guys from Barry Bros abseiled off the train to vacuum recover the copper concentrate. This happened over, from memory, a couple of weekends. We recovered enough copper concentrate to pay for the entire operation on top of the client recovering all costs plus the insurance money. So, they actually made money out of the derailment.

Without Rodney's input the job simply would not have got done.

But enough of my stories, Rodney is a fitter and turner by trade and spent his early years working in general engineering along with a stint tunnelling for AV Jennings in Melbourne's newer suburbs. He got out of that when a power pole dropped through the ground into his mate's tunnel going the other way and blocked his mate from getting out.

His tunnelling experience led to Rodney working at the Melbourne Metropolitan Board of works where he gained his wealth of knowledge of the Melbourne sewer network including construction works at the Upper Thompson water reservoir.

Rodney's introduction to Industrial Services was at RP Sewel where they imported and serviced Hammelmann and Alleys pumps, and Super Groups (Super Sucker) vacuum trucks.

He then moved to Gardner Perrot (Brambles owned them at one point) where he spent 20 years and 19 managers (if you know Rodney you will understand) completing projects in Australia and New Zealand. In the 19 years at Gardner Perrot, Rodney undertook many projects including cold cutting within Melbourne sewers, cleaning up of oil spills like one at Portland Harbour where they used Super Suckers to pull the crude oil off a recovery barge and dump into disused crude oil tanks nearby.

Rodney's most memorable projects include Cadia Mine in NSW, Auckland Harbour Bridge, Westgate Bridge, Asbestos removal from rose bushes (industrial fire Melbourne), Tasmanian Derailment, along with old school industrial services and shutdowns at every Petrochemical refinery in Victoria and others, along with Power Station Shutdowns.

Through this process Rodney has reflected on his time and notes at the start of his association with the industry where most pumps were used by Industrial Plumbers using 100hp pumps at 140 bar with some at 125 and 150hp getting up to 500-700 bar.

Early pumps were imported by Hammelmann, WOMA, Myers and Jettin, jointly they developed a demand for Industrial Commercial and Civil Services:

- Petro Chemical inc. Oil and Gas
- Paper manufacturing
- Coal fired power stations
- Maritime Maintenance and cleaning
- Surface Preparation
- Steel mills
- Aluminium refineries and
- Cement manufacture.

Rodney also wants to acknowledge other Pioneers of the industry from the 1970's:

- John Kirkwood – Pics-Axlo
- Brendon and Robert Hare – Hammelmann Agents
- Peter and Kevin Barry – Barry Bros
- Charles Middlemass – Middlemass NSW
- Paul Wilson – Shell Oil
- Trevor Penny – Contract Resources
- Max Gardiner and Phil James – Gardner Bros
- Jim McElligott – McElligott Painting
- Jellico Family – WOMA
- John Link – Link Pumps

Rodney has seen the advancement in larger and higher-pressure pumps which in turn has placed huge demand on hoses and accessory manufacture and the advancement in safety and performance along with the introduction of high-pressure water jetting standards across Australia and New Zealand.

Rodney has seen the drastic change and improvement in safety standards and unsafe work practices since his time started in our industry.

Rodney has a gift of being able to talk technically with an engineer and relay the needed bits to the lay person or line manager in practicable terms. Rodney has influenced thousands of people and hundreds of projects positively and is highly respected by his peers and the wider industry.

A proud family man, Rodney enjoys his semi-retirement and clay pigeon shooting where he loves to travel internationally (Covid aside) combining competition and travel. He still gets involved in projects where his knowledge, 'can do' attitude and network allow him to make a difference.

Do you have an "Industry Icon" you would like to tell us about? Please do so by getting in touch with support@ausjetinc.com.au we would love to hear from you.



Global Industrial Cleaning Coalition

Collaborative Development and Promotion of Basic Industrial Cleaning Principles

The Global Industrial Cleaning Coalition (GICC) is a group of industrial cleaning safety associations, asset owners, contractors, and equipment manufacturers voluntarily coming together to contribute to the creation and adoption of basic industrial cleaning principles around the world.

Our mission is to help national safety associations adopt basic principles in high pressure water jetting, municipal/vacuum truck cleaning, chemical cleaning, and respiratory protection that are easy to implement country by country in consideration of differing workforce, regulatory and economic conditions and without imposing on sovereignty of the existing national organizations.

The purpose of the GICC is to help save lives and reduce injuries in the industrial cleaning industry through the collaborative development and promotion of basic industrial cleaning principles.

“There is no need for unnecessary injuries or work-related deaths. Be part of a global shift in mindset that will help save lives.”

Kerry Siggins, CEO, StoneAge, Inc.



Show your support by featuring our badge on your website. Please link to our website to help spread the word about this movement and your affiliation with it.

For more information about the GICC, please visit their website at

<https://www.globalindustrialcleaningcoalition.org/>

HPWJ Innovation

Falch is a European manufacturer of High Pressure equipment with some innovative solutions that have obviously been developed by people that have spent a lot of time in operations.

Connections that can be secured by hand - This has eliminated the risk of damage to connections by over tightening or leaking/failure from not securing the connection.

- Hose restraints - elimination of the requirement for hose restraints by an engineering solution that contains the connection. (See photos below)
- Hose burst protection - Hose failure is a known risk within the industry and Falch have minimised this risk by utilising a dual layer in the hose design to contain any failure.



Survey 2021

To gain more of an understanding of why members are members including their wants and needs, AUSJET conducted a member satisfaction survey in September 2021.

Conducting a member satisfaction survey was valuable for several reasons; The survey collected important feedback and allowed for the understanding of what's important to members. The feedback and understanding collected has assisted in the design of the path moving forward and to help the association understand the changing environment, highlight possible opportunities via change, place responsibilities and provide direction to the Board of Management, but more importantly show commitment and loyalty to the Members and Industry.

Feedback collected will also be used to update AUSJET/ADCVA'S Business Plan and the Strategic Plan.

I am pleased to say the feedback collected was very positive. With comments such as:

"Our company supports member associations that are relevant to the sectors we represent and see membership as a type of 'insurance' that provides a collective voice for the industry as well as up to date information, training and resources. Any successful business needs to have that level of support/insurance and network with like-minded businesses."

and

"We are a member of the association to be a part of a group of diverse businesses with a common industry thread and to have presence at the table when decisions regarding regulations are made. Industry standards and compliance with those standards is very important to us."

To help us improve, we received feedback such as this:

“The Association should be delivering training programs that are free to all. We could then disseminate those right throughout the country helping operators stay safe whether they are operating small machines or big Class B units.”

and these

“Keep in touch with industry related issues, projects and key customers; New industry related developments; Safety related issues; Opportunities for exposure to key customers.”

“Provide a platform and information related to above mentioned points.”

Keeping all this in mind, AUSJET will start running Workshops, For Example, ‘how to best service nozzles, hose protection, etc and to better engage members AUSJET will start ‘Tech Talks’

Now that the country is opening up after the COVID lockdowns, we will be able to hold our General Meetings and annual AGMs at a physical venue, in person (like we use to) as well as via Zoom (to keep availability to everyone), to help promote networking and member engagement.

“Possibly more social events when allowed - like an annual AGM function / event where key industry speakers discuss current topics - like Safety, New Standards or Changes to Standards, New Product Innovations. Add a bit of social networking like golf and dinner and you may get some further interest...”

AUSJET/ADCVA have been busy advocating for our members and the industrial services industry as a whole from reporting incidents; publishing Best Practice booklets; proposing certificate courses; revision of the UOC’s for high pressure water jetting, drain cleaning, vacuum loading, and the new hydro excavation UOC’s; with current projects we hold webinars, workshops and information sessions via zoom; proposing a review of AS4233 in 2023 and not forgetting our conference AUSJET22 in October this year. What a fantastic event that will be.

Our website is continually improving and being updated with the [latest news](#), etc. [AUSJET22](#) information can be accessed; You can view all members and their services through the [directory](#); You have access to the [Incident Reports](#); Enrol in the [Class A Online Training](#); The [Newsletters](#) are a great source of information which also showcases our new members as well as a Q & A session with existing members to learn what they do and any projects they may be working on. Upcoming [events and meetings](#) are also available to peruse via our website.

Advocating for Abdex Industries at AUSJET22

“Abdex Industries is excited to exhibit at [AUSJET22](#) because it will be the first time, we have exhibited our products at such an industry focused event within the industrial services sector”.

Those are the words from Oliver Bain, Managing Director of Abdex Industries. Abdex Industries are just one of many businesses exhibiting at [AUSJET22](#), our dedicated Water Jetting, Drain Cleaning, Vacuum Loading and Hydro Excavation conference and exhibition being held in October.

Abdex Industries service the marine and offshore, defence, manufacturing, pharmaceutical and mining industries, and offer low, medium, high, and ultra-high pressure fluid transfer solutions with an extensive variety of fittings, valves and instrumentation components, pressure test systems and hose manufacturing machinery.

“My father started the business nearly 50 years ago in the UK and I joined 22 years ago which was right around the time my father and family immigrated to Australia.

“We saw a gap in the market as there was no one really specialising in what we do here in Australia, and we believed we could take from that experience in the UK and set up the business in Melbourne which we started 12 years ago.”

In his time working in the industry, Oliver said from an environmental point of view, the sector has changed significantly along with the people, who now want to work faster and more efficiently.

“Water jetting is a lot more environmentally friendly and more efficient and cleaner,” he said.

“We’ve also seen an increase in demand for our hose products and the pressures have also increased along with pump sizes, flow rates, meaning bigger diameter hoses are now required.”

Oliver said the business is looking forward to exhibiting at [AUSJET22](#) as Abdex Industries would like to showcase their new products and technology but due to COVID, the business has not been able to exhibit for the past two years.

“We’re market leaders in Australia within high and ultra-high pressure water jetting and [AUSJET22](#) is perfect for our target audience,” he said.

“I believe it’s going to be intimate and boutique and the quality of who will get there should be great.”

To find out more about [AUSJET22](#) including how you can showcase your business to the sector by also becoming an exhibitor, go to ausjetconnect.com.au



Meet a Board Member - Lance McKay

I have over 20 years' experience with high pressure water jetting and vac Loading in the industrial services industry, servicing contracts in municipal councils, water authorities, refinery, mining, offshore and CSG oil and gas.

In my past and current leadership roles, my primary focus is to foster a culture of safety and field leadership amongst the crews, develop innovative and continuous improvement ideas to enhance safety while developing brand awareness to grow and expand the business. These roles have also allowed me to specialise in the important areas of key account management and customer relationships, including contract tenders, cost estimation, scheduling, client liaison and evaluation.

I have been a Member of the Steering Committee for the GICC – Global Industrial Cleaning Coalition - since 2019.

The GICC is a group of industrial cleaning safety associations voluntarily coming together to contribute to the creation and adoption of basic industrial cleaning principles around the world. The GICC's mission is to help national safety associations adopt basic principles in high pressure water jetting, municipal/vacuum truck cleaning, chemical cleaning, and respiratory protection that are easy to implement country by country in consideration of differing workforce, regulatory and economic conditions and without imposing on the sovereignty of the existing national organizations.

I have served four years on the board of AUSJET, working with other board members and staff to help deliver projects that benefit our members; I'm particularly keen to champion AUSJET's members, to ensure they benefit from AUSJET's networking, skills development and advocacy programs.



Lance McKay

Business Development Manager at Cleanaway

AUSJET / ADCVA Meetings

General Meeting - Tuesday 29th March 2022

2.00pm - 3.00pm AEDT

Venue: **New South Wales and via Zoom**

If your organisation would like to host this General Meeting, please contact support@ausjetinc.com.au

General Meeting - Thursday 19th May 2022

Via ZOOM

2.00pm - 3.00pm AEST

Details to be announced

General Meeting and AGM - Thursday 18th August 2022

Via ZOOM

2.00pm - 4.00pm AEST

Details to be announced

Newsletter and Website Advertising

The AUSJET / ADCVA Newsletter is an e-newsletter which is distributed via email across the membership and other Industry groups and individuals throughout Australasia and internationally; as well as the AUSJET website and across Facebook and LinkedIn social media platforms.

Advertising in the Newsletter consists of either an image advertorial and/or an article advertorial which allows your business to get noticed by those with influence in the Water Jetting, Drain Cleaning, Vacuum Loading and Hydro Excavation industries.

The Newsletter is distributed bi-monthly: February, April, June, August, October and End of Year December.

Newsletter - Advertise your business and services in the next Newsletter




Item	Platinum Member	Member	Non-Member
Newsletter	FREE As per Platinum Member Benefit	\$199.00 per Advertorial OR \$150.00 ea for four and get two FREE \$600.00 annually	\$220.00 per Advertorial

Web Banner - We encourage members to advertise on the AUSJET / ADCVA website (Web Banner) which is displayed at the bottom of this screen and across every page. The AUSJET / ADCVA website is accessed by members, industry, government and the community.

Item	Member	Non-Member
Web Banner	\$380.50 Financial Yearly	(Members Only Benefit)

If you would like to advertise, please email support@ausjetinc.com.au

Merchandise

Item	Description	Price
<p>Recommended Practices for the Use of Industrial Vacuum Equipment Booklet: First Edition 2020</p> 	<p>The Australian first edition of the Recommended Practices for the use of Industrial Vacuum Equipment</p> <p>Prepared by the Australasian High Pressure Water Jetting Association (AUSJET*)</p>	
	Members	
	Members	\$19.80
	1 - 10 books \$19.80ea	Non-Members
	10 books & above \$16.50ea	\$27.50
	Non-Members	
	1 - 10 books \$27.50	
	10 books & above \$24.20	
	AUSJET Medical Advice Card	
	(wallet size)	\$1.90 each

Social Media

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